

# **Nuveen Preferred and Income ETF**

Ticker: NPFI

**Exchange Traded Fund**Global Fixed Income

**Marketing communication** 

### Important information on risk

Exchange Traded Funds (ETFs) may not be marketed or advertised as an open-end investment company or mutual fund. Shares of ETFs are bought and sold at market price as opposed to net asset value. As a result, an investor may pay more than net asset value when buying and receive less than net asset value when selling. In addition, brokerage commissions will reduce returns. Fund shares are not individually redeemable directly with the Fund, but blocks of shares may be acquired from the Fund and tendered for redemption to the Fund by certain institutional investors in Creation Units.

Debt or fixed income securities such as those held by the Fund, are subject to market risk, credit risk, interest rate risk, derivatives risk, illiquid securities risk, concentration risk, non-diversification risk and income risk. As interest rates rise, bond prices fall. Below investment grade or high yield debt securities are subject to liquidity risk and heightened credit risk. Preferred securities are subordinate to bonds and other debt instruments in a company's capital structure and therefore are subject to greater credit risk. Certain types of preferred, hybrid or debt securities with special loss absorption provisions, such as contingent capital securities (CoCos), may be or become so subordinated that they present risks equivalent to, or in some cases even greater than, the same company's common stock. Foreign investments involve additional risks, including currency fluctuation, political and economic instability, lack of liquidity and differing legal and accounting standards.

Before investing, please advise your clients to carefully consider fund investment objectives, risks, charges and expenses. For this and other information that should be read carefully, please request a prospectus or summary prospectus from your Nuveen Advisor Consultant at 800.752.8700 or visit nuveen.com.

The London Interbank Offered Rate or LIBOR, is used throughout global banking and financial industries to determine interest rates for a variety of financial instruments (such as debt instruments and derivatives) and borrowing arrangements. The United Kingdom's Financial Conduct Authority has undertaken a multi-year phase out of LIBOR. As a result, the administrator of LIBOR ceased publishing certain LIBOR settings after December 31, 2021 and expects to cease publication of all settings after June 30, 2023. The transition away from LIBOR may involve, among other things, increased volatility or illiquidity in markets for instruments that currently rely on LIBOR, such as floating-rate debt obligations. Libor risk is assessed quarterly in arrears.

Nuveen Fund Advisors, LLC serves as the Fund's adviser and Nuveen Asset Management, LLC serves as the Fund's sub-adviser; both the adviser and sub-adviser are subsidiaries of Nuveen, LLC. Nuveen Securities, LLC, member FINRA and SIPC.

NOT FDIC INSURED | NO BANK GUARANTEE | MAY LOSE VALUE

### **Table of contents**

1.	Nuveen overview	4
2.	Nuveen fixed income overview	8
3.	Nuveen global fixed income overview	10
4.	Why preferred and contingent capital securities?	16
5.	Nuveen Preferred and Income ETF	29
<b>6.</b>	Strategy composite results	36
7.	Appendix	39

# 1. Nuveen overview



#### Who we are

Nuveen is a global investment leader, managing an array of public and private assets for clients around the world and on behalf of our parent company TIAA, one of the world's largest institutional investors<sup>1</sup> and a highly-rated<sup>2</sup> insurance and retirement provider.

With diverse expertise across income and alternatives, we invest in the growth of businesses, real estate, infrastructure, farmland and forests to help make an enduring impact on our world.



GPM-3361893PW-Q1223F

1 Pensions & Investments, 12 Jun 2023. Rankings based on total worldwide institutional assets as of 31 Dec 2022 reported by each responding asset manager, with 434 firms responding; updated annually. TIAA is the parent company of Nuveen. 2 For its stability, claims-paying ability and overall financial strength, Teachers Insurance and Annuity Association of America (TIAA) is a member of one of only three insurance groups in the United States to currently hold the highest rating available to U.S. insurers from three of the four leading insurance company rating agencies: A.M. Best (A++ as of 7/23), Fitch (AAA as of 8/23) and Standard & Poor's (AA+ as of 10/23), and the second highest possible rating from Moody's Investors Service (Aa1 as of 9/23). There is no guarantee that current ratings will be maintained.

The financial strength ratings represent a company's ability to meet policyholders' obligations and do not apply to any product or service not fully backed by TIAA's claims-paying ability. The ratings also do not apply to the safety or the performance of the variable accounts or mutual funds, which will fluctuate in value. 3 As of 31 Dec 2023. Nuveen assets under management (AUM) is inclusive of underlying investment specialists. 4 As of 31 Dec 2022; updated annually. 5 Nuveen as of 30 Sep 2023; world's largest pension funds 2023 based on research study from Willis Towers Watson, Thinking Ahead Institute | Pensions & Investments, September 2023, rankings based on U.S. funds' data as of 30 Sep 2022 and non-U.S. funds' data as of 31 Dec 2022, with certain exceptions; updated annually.

### What we offer you



<sup>1</sup> Nuveen traces its history back to 1898 and TIAA was founded in 1918.

#### How we invest

\$428B

#### **FIXED INCOME**

One of the largest fixed income teams in the world with a 125-year track record<sup>1</sup>

\$146B

#### REAL ESTATE

Top 5 real-estate manager globally with an 85-year heritage<sup>3</sup>

 $\$\overline{373B}$ 

#### **EQUITIES**

70+ year commitment to providing innovative, specialized and diverse strategies<sup>2</sup>

#### REAL ASSETS

**\$30B** 

Over 200 investment professionals on the ground around the world

\$114B

#### PRIVATE CAPITAL

Established leader across private credit, private equity and private placements

\$96B

#### **MULTI-ASSET**

Drawing from 150+ differentiated traditional and alternative investments<sup>4</sup>

For 50+ years, our commitment to responsible investing has helped our clients align their long-term financial goals with their investment values.

As of 31 Dec 2023. Nuveen assets under management (AUM) is inclusive of underlying investment specialists. 1 Nuveen traces its history to 1898 when the company began underwriting municipal bonds, and TIAA was founded in 1918..

2 Nuveen's equities investing team (which is inclusive of TIAA's equities investing team) started investing in equities in 1952 and started a responsible investing strategy in 1990. 3 ANREV/INREV/NCREIF Fund Manager Survey 2023. Survey illustrated rankings of 116 fund managers globally by AUM as of 31 Dec 2022; updated annually. 4 As of 31 Dec 2023. Multi-asset AUM includes target date and other multi asset strategies. Underlying asset categories included in target date funds are \$26B fixed income, \$66B equities and \$2B real estate.

# 2. Nuveen fixed income overview



### Fixed income capabilities

#### Delivering income for 125 years<sup>1</sup>

#### SIZE AND SCALE

One of the largest fixed income asset managers,<sup>2</sup> supported by specialized teams, sophisticated technology and integrated risk management

#### **DEPTH OF EXPERTISE**

Deep asset class and sector expertise across fixed income markets, providing the foundation for idea generation and portfolio construction

Represents overall firm underlying fixed income assets for public and private markets, inclusive of AUM in multi-asset, private placements and direct lending.

#### HISTORY OF ACHIEVING OUTCOMES

A heritage of managing portfolios designed to meet clients' needs for enhanced income, total return, liability hedging and customized strategies



- Municipals
- Investment grade
- Multi-sector
- Securitized credit
- Leveraged finance
- ESG/Impact
- EMD/Non-U.S. developed
- Private placements
- Direct lending

MUNICIPALS	INVESTMENT GRADE	MULTI- SECTOR	SECURITIZED CREDIT	LEVERAGED FINANCE	ESG/ IMPACT	EM DEBT/ NON-U.S. DEVELOPED	PRIVATE PLACEMENTS	DIRECT LENDING
\$190B	\$93B	\$78B	\$29B	\$34B	\$20B	\$11B	\$62B <sup>4</sup>	\$38B <sup>4</sup>
<ul> <li>Investment grade</li> <li>Investment grade/High yield</li> <li>High yield</li> <li>ESG</li> <li>Flexible</li> <li>Taxable</li> </ul>	<ul> <li>Corporate</li> <li>Preferreds and income</li> <li>LDI/ALM</li> <li>Government</li> <li>Inflation protected</li> </ul>	<ul> <li>Core</li> <li>Core plus</li> <li>Multi-sector credit</li> <li>Short duration</li> <li>Money market</li> <li>Index/Quant</li> </ul>	Broad securitized     ABS     MBS     CMBS	<ul> <li>High yield corporate</li> <li>Senior loans</li> <li>CLOs</li> <li>Long/short</li> <li>Flexible credit</li> <li>Convertibles</li> </ul>	<ul><li>Core</li><li>Short duration</li><li>Global</li><li>High yield</li><li>Green bond</li><li>Social bond</li></ul>	<ul> <li>Hard currency</li> <li>Local currency</li> <li>Corporate</li> <li>Sovereign</li> <li>Non-U.S. developed</li> </ul>	<ul> <li>Investment grade corporates</li> <li>Private ABS</li> <li>Credit tenant loans</li> </ul>	<ul><li>Senior lending</li><li>Junior capital</li><li>Capital solutions</li></ul>

1 Nuveen traces its history to 1898 when the company began underwriting municipal bonds, and TIAA was founded in 1918. 2 Pensions & Investments, 12 Jun 2023. Rankings based on active U.S. bonds, U.S. institutional tax-exempt assets under management as of 31 Dec 2022 reported by each responding asset manager; updated annually.

municipal

3 AUM as of 31 Dec 2023. Nuveen assets under management is inclusive of underlying investment specialists. Totals may not equal 100% due to rounding.

4 Private placements and direct lending are also included in private capital category AUM.

# 3. Nuveen global fixed income overview

### Why Nuveen global fixed income?

# Significant scale

Over the past 100 years<sup>1</sup>, we have grown to become one of the largest fixed income asset managers in the world<sup>2</sup>, allowing us to:

- Attract and retain top talent
- · Support deep and specialized teams
- Employ sophisticated technology
- Customize solutions on behalf of our clients
- Enhance investment team insight and resources from dedicated RI professionals' support

# Deep sector expertise

Our long-term perspective allows us to access opportunities across the fixed income market in pursuit of clients' goals.

- Portfolio managers, analysts, and traders interconnect to develop top-down and bottomup views
- We employ a blend of qualitative and quantitative techniques, and evaluate ESG factors across sectors
- We are well-versed in the liquid, inbenchmark sectors of the market while also applying our expertise to analyze and access less-efficient, out-of-benchmark segments

#### Rigorous risk management

Our approach to risk management stems from our heritage managing assets for institutional clients.

- Incorporate risk management at every decision point
- Capitalize on inefficient fixed income markets through active management
- Deliver potential for solid risk-adjusted returns
- Provide a comprehensive assessment of risks through an explicit consideration of ESG factors

Our heritage as an asset manager serving insurance and retirement clients has cultivated specialized sector expertise and cemented a risk management culture that we now apply for the benefit of all clients

Nuveen traces its history back to 1898 and TIAA was founded in 1918.

Pensions & Investments, 12 Jun 2023. Rankings based on institutional tax-exempt assets under management as of 31 Dec 2022 reported by each responding asset manager FOR FINANCIAL PROFESSIONAL USE ONLY. NOT FOR PUBLIC DISTRIBUTION AND NOT FOR USE BY RETAIL INVESTORS

### Nuveen global fixed income team

	e	industry experie	rs of ence averaging 24 years of expe	averagi	vestment professionals ng ars of experience	<ul><li>32 investment professionals averaging</li><li>16 years of experience</li></ul>
ony Rodriguez <sup>1</sup> ead of global fixed incorrategy  BROAD MARKE	income	Joseph Higgins, CFA <sup>1</sup> Co-head of portfolio management	Karina Bubeck, CFA James Kim Co-heads of global fixed income research	<b>Tim Gigliotti</b> <sup>1</sup> Head of global fixed incon trading	Daniel Close, CFA <sup>1</sup> ne Head of municipals	<b>Jon M. Stevens</b> Head of municipals research
PORTFOLIO MANAGEMENT  SECTOR SPECIF	MULTI-SECTOR  Joseph Higgins, CFA Peter Agrimson, CFA Susi Budiman, CFA, FRM Marie Newcome, CFA Jason O'Brien, CFA Thomas Ray, CFA Mark Zheng, CFA	ESG/IMPACT  Stephen Liberatore Jessica Zarzycki, (	e, CFA <sup>i</sup> Chad Kemper	/ · · · · · · · · · · · · · · · ·	UY AND MAINTAIN enneth Adams	QUANTITATIVE James Tsang, CFA
	IG CREDIT/ PREFERRED SECURITIES	MUNICIPALS	LEVERAGED FIN	NANCE SE	ECURITIZED CREDIT	NON-U.S. DEVELOPED/EMD
PORTFOLIO MANAGEMENT	Richard Cheng <sup>1</sup> Gregory Hessler Douglas Baker, CFA <sup>1</sup> Brenda Langenfeld, CFA	21 Daniel Close, CFA Martin Doyle, CFA	(SMAs) Scott Caraher¹ (S James Kim (Spec Kevin Lorenz, Cl Himani Trivedi¹ (	cial sits/US cap solutions) CI FA¹ (High yield) Aa	cholas Travaglino¹ (MBS) nris Jeltrup (CMBS) ashh Parekh, CFA (ABS)	John Espinosa <sup>1</sup> Katherine Renfrew <sup>1</sup>
RESEARCH	10 Dan Knight	24 Jon Stevens Margot Kleinman	James Kim Phil Graff Derrick Beveride	Ar	nris Jeltrup ndrew Peake	Karina Bubeck, CFA
TRADING	4 Laurence Hull	13 Francis Sorensen, (			ephen Virgilio	Bao Vo Asef Afkhami
DEDICATED SU						
4	RISK ANALYTICS		LIO MANAGEMENT			
	9 Janna Conant	23 Dave Wilson, CFA Chris Barron	4			
PRIVATE PLACE	EMENTS					
4	PRIVATE PLACEMENT	TS				
PORTECLIO	Ho Young Lee					
PORTFOLIO						
PORTFOLIO MANAGEMENT RESEARCH	Ji Min Shin					

As of 02 Feb 2024. Note: Organizational chart is meant to show functional groupings but does not illustrate actual reporting lines. The total number of professionals may not equal the totals within the sectors or roles, as there could be professionals covering multiple sectors or roles (e.g., a securitized trader could also cover trading within leveraged finance). 1 Denotes fixed income investment committee membership 2 Includes the head of fixed income strategy and fixed income risk professionals

### Our investment philosophy

We believe we can achieve solid risk-adjusted returns over time by combining deep sector expertise, an active approach and risk management

#### Fundamental tenets of our investment philo sophy

Leverage sector specialists

Exploit market inefficiencies through active management

Consider risk at every decision point

Take a long-term view

This philosophy, and the process that supports it, enables us to serve our clients and helps achieve their objectives

### Collaborative investment process

**Investment committee:** Provides relative value perspective across sectors and discusses broad investment themes, views and outlook

#### Lead portfolio manager

#### Accountable - Collaborate

- Accountable for risk budget, portfolio construction and performance outcomes
- Collaborates with strategy team, sector portfolio managers, research analysts and traders to execute strategy
- · Responsible for portfolio duration and yield curve positioning



#### Research analysts

#### Analyze - Recommend

- Performs deep qualitative and quantitative analyses on sectors and issuers
- Identifies relative value opportunities
- Assigns proprietary ratings and conducts independent risk assessments



#### Sector portfolio managers

#### Accountable – Collaborate

- Accountable for sector-specific portfolio construction and performance outcomes
- Collaborates with research analysts and traders to execute strategy



#### **Trading team**

#### **Execute - Recommend**

- Achieves best execution
- Serves as the frontline for market intelligence
- Identifies relative value opportunities

#### Responsible investing team

- Collaborate on eligible universe criteria
- Review and validate impact use of proceeds
- Aggregate and publish impact data
- Calculate portfolio ESG quality
- Publish enterprise RI data platform
- Consult on ESG materiality and other considerations

### Why Nuveen global fixed income?

#### Significant scale

across all major sectors of the fixed income market

#### Deep sector expertise

with 208 fixed income investment professionals

# Heritage of risk management and focus on client outcomes

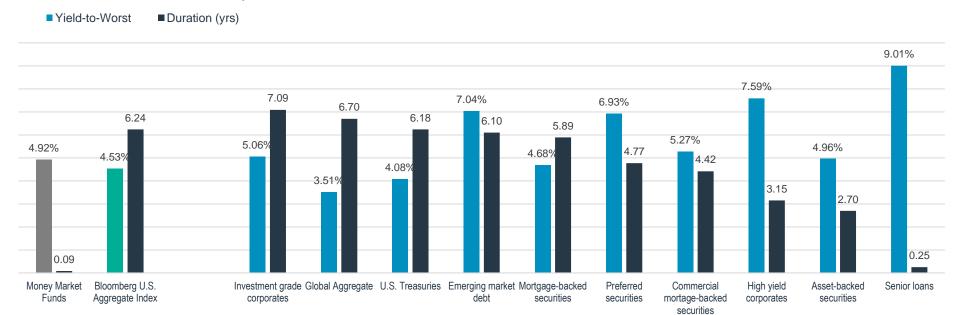
# 4. Why preferred securities and contingent capital securities?

# Traditional fixed income sectors have higher yields and longer durations

#### Adding sectors with longer duration positions portfolios for the next move in rates.

- Despite the recent rally, yields remain very attractive
- · Multi-sector strategies offer the opportunity to balance stability with income

#### Non-cash sectors offer both yield and duration



As of 31 Dec 2023. Source: Bloomberg LP; Credit Suisse; Morningstar Direct.

Representative indices: Money Market Funds: Yield is the average of all funds in the Morningstar Prime Money Fund category; duration is the 1-month U.S. Treasury Bill; Investment grade corporates: Bloomberg U.S. Corporate Investment Grade Index; Global Aggregate: Bloomberg Aggregate Index. U.S. Treasury Index; Emerging market debt: Bloomberg Emerging Market USD Aggregate Index; Mortgage-backed securities: Bloomberg U.S. Mortgage-Backed Securities Index; Preferred securities: ICE BofA U.S. All Capital Securities Index; Commercial mortgage-backed securities: Bloomberg U.S. Corporate High Yield 2% Issuer Capped Index. Asset-backed securities: Bloomberg Asset-Backed Securities Index; Past performance is no guarantee of future results. It is not possible to invest directly in an index.

# Preferred and contingent capital securities straddle debt and equity

They can be classified as debt or equity, depending on the security structure

#### Capital structure hierarchy

	Class	Seniority
	Secured debt	
Debt	Unsecured debt	
	Unsecured subordinate debt	
	Hybrid securities & tier 2 securities	
Easite	Preferred stock & additional tier 1 securities	
Equity	Common stocks	<b>\</b>

- Dividend/interest can be fixed/floating, cumulative/non-cumulative and deferrable/non-deferrable
- Typically have a call feature
- Typically lower liquidity than common stock
- Both U.S. and non-U.S. issuers

Source: Standard & Poor's.

## Preferred securities market consists of two broad segments

It is essentially divided into \$25 par and \$1,000 par structures

# \$25 par securities Exchange-traded market Traded primarily by individual investors and ETFs \$1,000 par securities Over-the-counter market Traded primarily by institutional investors

# Contingent capital securities (CoCos) are a subset of our investment universe

Issued primarily by non-U.S. banks, CoCos are designed to automatically absorb losses, thereby helping banks satisfy regulatory capital requirements

- Contingent" refers to a feature that automatically imposes a loss on the investor should an issuer's capital fall below a predetermined threshold level
- When the trigger level is hit, there are three possible outcomes (depending on the structure):
  - The security is converted to common equity
  - The investor is forced to assume a temporary write down of the security's value
  - The investor is forced to assume a permanent write down of the security's value
- Currently, minimum regulatory capital requirements for European banks are well above CoCo trigger levels, and most banks hold capital far in excess of the required minimum level.1
- · Regulators typically treat these securities as either Additional Tier 1 (AT1) or Tier 2 capital
- CoCos are not preferred securities
  - Outside of geography, the main difference between a preferred stock and an AT1 CoCo is the contingency feature
  - Since CoCos and preferred stock play nearly identical roles and rank similarly within an issuer's capital structure (i.e., lower than senior debt but higher than common equity), CoCos are commonly held in strategies that invest in preferred stock

1 Source: Morgan Stanley, 30 Sep 2023.

# Potential advantages of preferred securities and contingent capital securities



# **Income** potential

Opportunity for attractive income, a portion which may be tax-advantaged



# High-quality investments

Primarily investment-grade securities



#### Diversification<sup>1</sup>

Low correlation to other asset classes



#### **Inefficient market**

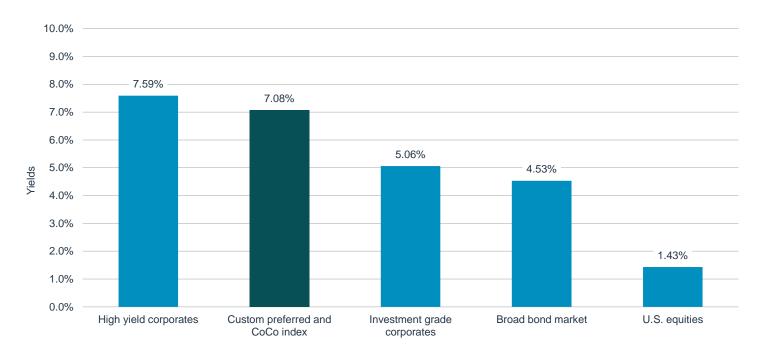
Differences between retail and institutional segments

<sup>1</sup> Diversification does not assure a profit or protect against loss.

# Preferred and contingent capital securities offer attractive income potential

#### Relative to other asset classes, preferreds offer more yield

• A portion of the income may be tax-advantaged qualified dividend income



As of 31 Dec 2023. Data sources: Morningstar Direct, Bloomberg L.P.

Performance data shown represents past performance and does not predict or guarantee future results. Different benchmarks and economic periods will produce different results. Other methods and market conditions may result in significantly different outcomes.

Yields: For high yield corporates, investment grade corporates, custom preferred and CoCo index and broad bond market, yield is yield-to-worst. For U.S. equities: dividend yield. High yield corporates: Bloomberg U.S. Corporate High Yield 2% Issuer Capped Index, tracks the performance of U.S. non-investment-grade bonds and limits each issue to 2% of the index; Custom preferred and CoCo Index: Comprised of a 60% weighting in the ICE BofA U.S. All Capital Securities Index and a 40% weighting in the ICE USD Contingent Capital Index.; Investment grade corporates: Bloomberg U.S. Corporate Investment Grade Index, a broad based benchmark that measures the investment grade, fixed-rate corporate bond market; U.S. equities: S&P 500®, a capitalization-weighted index of 500 stocks designed to measure the performance of the broad domestic economy; Broad bond market: Bloomberg U.S. Aggregate Bond Index; an unmanaged index that tracks the performance of U.S. investment-grade bonds. You cannot invest directly in an index.

### Preferreds are more likely to be high quality

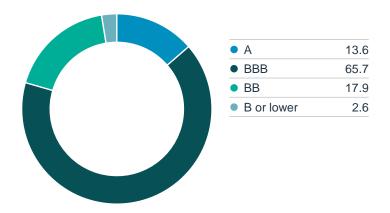
Our investment universe includes preferred and contingent capital (CoCo) securities and features:

- Primarily high-quality and investment grade issues
- Issuers from highly regulated industries, such as banks, utilities and insurance companies

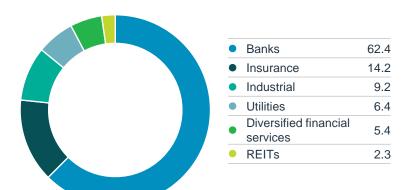
#### Custom Preferred and CoCo Index<sup>1</sup>

As of 31 Dec 2023

#### **Credit profile (%)**



#### **Sector allocation (%)**



#### Composition

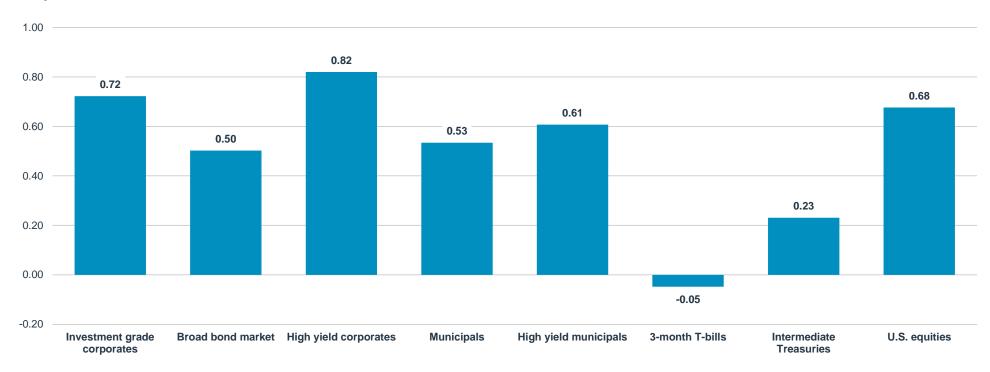
Preferred securities	60%
Contingent capital	40%

<sup>1</sup> The Custom Preferred and Contingent Capital (CoCo) Index represents a 60% ICE BofA U.S. All Capital Securities Index/40% ICE BofA USD Contingent Capital Index blend, which is a customized index intended to represent the larger investment universe. Data source: Bloomberg LP.

### Preferreds may diversify a portfolio

#### They have low correlation to other asset classes

10-year correlations of the Custom Preferred and CoCo Securities Index<sup>1</sup> to other asset classes
As of 31 Dec 2023



<sup>1</sup> The Custom Preferred and Contingent Capital (CoCo) Index represents a 60% ICE BofA U.S. All Capital Securities Index/40% ICE USD Contingent Capital Index blend, which is a customized index intended to represent the larger preferred securities market. Prior to 31 Dec 2013, represented by 65% ICE BofA Fixed Rate Preferred Index/35% Bloomberg USD Capital Securities Index.

Representative indexes: Investment grade corporates: Bloomberg U.S. Investment Grade Corporate High Yield 2% Issuer Capped Index. Municipals: Bloomberg Municipals: Bloomberg Municipals: Bloomberg High Yield Municipal Bond Index. 3-month T-bills: U.S. Treasury 3-month T-bill Constant Maturity Rate. Intermediate Treasuries: Bloomberg U.S. Treasury 7-10 Year Index. U.S. equities: S&P 500°.

### Preferreds can be an inefficient market

At times, differences exist between retail and institutional investor valuations of similar preferred securities

#### Wells Fargo issuer example

	_	
Issue Type	Retail	Institutional
Par	\$25	\$1,000
Coupon	5.85%	5.90%
Call date	Sep 2023	Jun 2024
Payments	Noncumulative	Noncumulative
Maturity	Perpetual	Perpetual
Rating	Baa2/BB+	Baa2/BB+

Year-end	Yield	Price (% par)	Yield	Price (% par)
2020	3.10%	106.85	3.98%	106.13
2021	1.75%	106.61	3.53%	105.51
2022	8.60%	91.54	8.75%	89.56

Data source: Bloomberg as of 31 Dec 2022.

Securities mentioned are used as examples for educational/informational purposes only and does not relate to any specific Nuveen portfolio. Securities identified were selected to compare two similar securities with the same issuer but different issue denominations (\$25 par value vs. \$1000 par value) to provide yield and price attribution analysis for the period indicated. Holdings are subject to change. Individual accounts may vary. The reader should not assume that investments in the securities listed above were or will be profitable. This material contains no recommendation to buy or sell any specific securities and should not be considered investment advice of any kind.

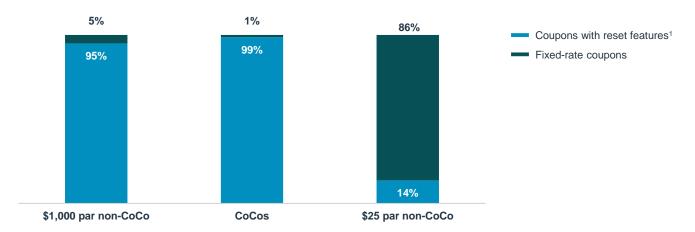
Performance data shown represents past performance and does not predict or guarantee future results.

# Some preferred securities have coupons with reset features

#### Fixed-to-floating rate coupon structure has these features:

- Pay a fixed coupon for a preset number of years (commonly 5 or 10), then convert to a floating rate coupon for the remaining life of the security
- The floating coupon is based on a benchmark rate, such as 3-month LIBOR, plus a predetermined spread that is set when the security is issued
- This structure has advantages and disadvantages:
  - **Pros:** Reduced interest rate sensitivity compared to fixed-rate coupon structures
  - Cons: Possibility of coupon resetting to a lower rate

#### Securities with coupon reset features are predominantly \$1,000 par



<sup>1</sup> Includes floating rate, fixed-to-floating rate and fixed-to-fixed rate coupon securities. Fixed-to-floating rate security that is based on a benchmark rate, such as the 3-month LIBOR. Fixed-to-fixed rate securities step from one fixed rate to another based on a schedule.

As of 31 Dec 2023. Representative indexes: \$1000 par non-CoCo: market capitalization-weighted blend of the ICE BofA U.S. Investment Grade Institutional Capital Securities Index and the ICE BofA U.S. High Yield Institutional Capital Securities Index; Contingent Capital (CoCo): ICE BofA USD Contingent Capital Index; \$25 par non-CoCo: ICE BofA Core Plus Fixed Rate Preferred Index.

# Fixed-to-floating rate coupon structures may help manage interest rate risk

#### Compared to fixed-rate coupon structures, fixed-to-floating rate coupon structures

- Generally experience better relative price performance in a rising rate environment
- Typically possess significantly less extension risk

#### Fixed-to-floating rate coupon example

Issuer	JPMorgan
Par	\$1,000
Coupon	6.125%
Maturity	Perpetual
Structure	Fixed-to-float
Call date	30 Apr 2024

#### Fixed-for-life coupon example

Issuer	JPMorgan
Par	\$25
Coupon	6.000%
Maturity	Perpetual
Structure	Fixed-for-life
Call date	1 Mar 2024

#### Yield curve scenario

Measure	Current curve	+100 bps	+200 bps	+300 bps
Price (% of par)	92.55	92.81	92.81	92.41
Total return (%)	0.00	0.28	0.28	-0.15
YTW (%)	7.08	8.08	9.06	10.05
Eff. duration (yrs)	-0.43	-0.14	0.13	0.96

#### Yield curve scenario

Measure	Current curve	+100 bps	+200 bps	+300 bps
Price (% of par)	77.80	69.45	61.87	55.39
Total return (%)	0.00	-10.73	-20.47	-28.80
YTW (%)	6.57	7.37	8.28	9.24
Eff. duration (yrs)	10.93	11.60	11.39	10.67

Data source: FactSet.

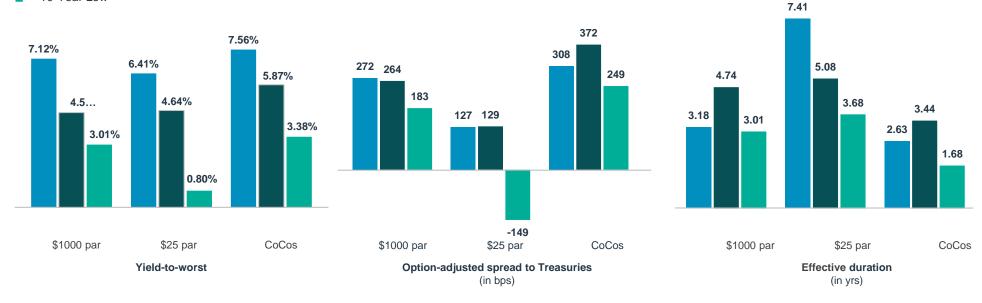
Assumes immediate parallel shift of the 31 Dec 2022 yield curve with OAS and volatility held constant.

This hypothetical scenario is for informational purposes only. Scenario data is provided by a third-party source believed to be reliable. Securities mentioned are used as examples for educational/informational purposes only; inclusion here does not constitute a recommendation to buy or sell nor imply inclusion in any Nuveen investment vehicle. Hypothetical results are no guarantee of future results.

### Not all preferreds are created equal

#### Valuations vary across segments but spreads are still well above all-time lows.

- We continue to favor \$1000 par preferreds given their higher option-adjusted spreads (OAS) compared to \$25 par preferreds
- While U.S. dollar CoCo security OAS is below its longer-term median level, it is still 85 bps above early 2020 historic lows
- Western European banks face lower commercial real estate risk and less competition for deposits than U.S. banks, and thus are still compelling on a risk-adjusted basis
- 31 Dec 2023
- 10-Year Median
- 10-Year Low



As of 31 Dec 2023

Representative indexes: \$1,000 par preferred: ICE BofA U.S. Institutional Capital Securities Index; \$25 par preferred: ICE BofA Core Plus Fixed Rate Preferred Index; Contingent Capital (CoCo): ICE BofA USD Contingent Capital Index FOR FINANCIAL PROFESSIONAL USE ONLY. NOT FOR PUBLIC DISTRIBUTION AND NOT FOR USE BY RETAIL INVESTORS

# 5. Nuveen Preferred and Income ETF



### **Nuveen Preferred and Income ETF basics**

#### **Strategy description**

An actively managed portfolio that seeks to provide a high level of current income and total return with at least 80% allocation to preferred securities, and other income-producing securities.

#### Portfolio management

**Douglas M. Baker, CFA** | 28 years industry experience **Brenda A. Langenfeld, CFA** | 20 years industry experience

AT-A-GLANCE	
Benchmark	60% ICE BofA U.S. Institutional Securities Index / 40% ICE USD Contingent Capital Index
Investable universe	<ul><li>\$25 par preferred securities</li><li>\$1000 par preferred securities</li><li>Contingent capital securities</li></ul>
Key exposures	<ul> <li>Up to 50% below investment-grade exposure</li> <li>Up to 25% in any sector, except financial services sector (which has no limit)</li> <li>USD denominated securities only</li> <li>Typically, 50-150 issuers</li> <li>Typically, 100-250 securities</li> </ul>
Expense ratio %	0.55%

#### STRATEGY FOCUS

#### **Attractive income potential**

 Can provide opportunity for more income, a portion of which may be tax advantaged, by offering access to preferred securities

#### **Broad market opportunity**

 A specialized team actively invests across the global credit spectrum in both retail and institutional preferred securities and income issues

#### Risk and reward balance

• A research-driven approach seeks optimize value and minimize risk in order to enhance yields and long-term performance

### Distinguishing features

#### **Deep sector expertise**

- Top down and bottom-up views developed through interconnected sector-specialist teams of portfolio managers and analysts
- Experienced management team has been active in the asset class since 2006 with lead manager in place since inception
- \$8 billion managed in dedicated preferred securities and contingent capital assets with additional preferred allocations in diversified strategies, such as core plus, multi-sector bond and high yield

#### Active, flexible style

- Active investments across all segments of the preferred market, including \$25 par and \$1000 par value securities, which may include securities issued by non-U.S. issuers, below investment grade and contingent capital securities, to seek the best alpha sources for the given market conditions
- Robust process includes both top-down macro positioning and bottom-up quantitative analysis and fundamental credit research to uncover opportunities

# **Risk integrated throughout process**

- Incorporate risk management at every decision point to capitalize on market opportunities and help protect clients' capital
- Manage within defined risk parameters
- Evaluate results with risk-adjusted return metrics
- Align with our clients' expected outcomes

As of 30 Sep 2023

# Collaborative investment process leverages investment capabilities of entire team

#### **Investment committee**

• Provides relative value perspective across sectors

Discusses broad investment themes, views and outlook

#### Lead portfolio manager: Douglas Baker Strategy team: Brenda Langenfeld\*, Matt Diamond

- Accountable for risk budget, portfolio construction and performance outcomes
- Collaborates with research analysts and traders to execute strategy
- Integrates risk and return profile of portfolio
- Responsible for portfolio duration and yield curve positioning





#### Research analysts

**Evaluate security fundamentals** within relative value framework

Primarily leverage expertise of investment grade credit and leveraged finance analyst teams

#### **Trading team**

Broader trading team provides specific sector trading support and market insights

<sup>\*</sup> Co-portfolio manager

# Preferred team supported by broader organization's resources

Financial sector research analysts cover much of the preferred and contingent capital securities universe, which is over 85% banks/financial institutions

• Additional analysts contribute to the strategy based on the issuer's rating and sector.

Portfolio management	Douglas Baker, CFA Portfolio manager Head of the preferred securities sector team		Brenda Langenfeld, CFA Portfolio manager			Matt Diamond Associate portfolio manager		
Financial sector research analysts  Additional	Mike Gasparac, CFA European banks, nonbank financials INVESTMENT GRADE CREDIT		Todd Schwartz Life, property & casualty, and insurance brokers  LEVERAGED FINANCE			Sylvia Tong U.S., Canadian, Australian, New Zealand and Japanese banks		
research support	Michael Busche	Daniel Knight,		Chris Beard		af, CFA	Connor Sparta	

Additional						
research	support					

Joseph Engel, CFA Samrat Kanodia

Steven Reis, CFA Gregory Robitshek, CFA

Derrick Beveridge, CFA David Bode Mark Churchill, CFA Ben Duininck, CFA Peter Fauler, CFA Jon Friedman

Jill Hamilton, CFA James Kim Martin Kemnec, CFA **Bradley Lovelace** Lucca Mariani **Dasol Park** 

Jocelyn Tan Andrew Watson Zane Willing Adam Willinger, CFA Gabrielle Xu

#### **Trading support**

#### PREFERRED SECURITIES

Thomas Ekert, CFA

#### **CONTINGENT CAPITAL SECURITIES**

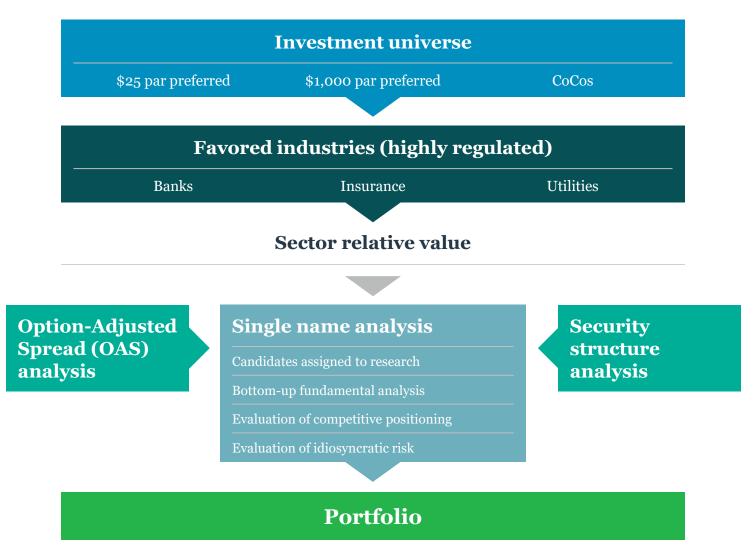
Laurence Hull

#### INTERNATIONAL/EMERGING MARKETS **DEBT**

**Dustin Benson** Michael Goldberg Bao Vo Jacob Winters

As of 31 Dec 2023.

# Process emphasizes highly regulated industries, option adjusted spread and structure



# Portfolio construction combines top-down and bottom-up elements

We analyze every structural dimension of the market to effectively construct portfolios:

#### Top down

- Identify the investment universe, both \$25 par and similar retail structures and \$1,000 par institutional structures
- Focus on the highly regulated sectors: banks, insurance and utilities
- Monitor sector-level relative value to determine sector over/underweights

#### **Bottom up**

- Conduct fundamental credit research on every issuer in our strategy and every meaningful credit within our benchmark index, regardless of ownership
- · Review all structural features of each security to fully comprehend each individual structure
- Perform Option-Adjusted Spread (OAS) analysis to force rank securities of each issuer to ensure we own the cheapest available structure

# 6. Preferred Securities and Income Strategy composite performance

Results shown are for the Preferred Securities and Income composite and are included to show the track record and experience of the investment team. The investment objective and fee structure for this strategy differs from that of the Nuveen Preferred and Income ETF, and as such, results may differ materially.

# Preferred Securities and Income Institutional – results explanation

Year	Calendar year total return (gross of fees) (%)	Calendar year total return (net of fees) (%)	Custom benchmark return (%)	Composite 3-year standard deviation (%)	Custom benchmark 3- year standard deviation (%)	Number of accounts	Composite internal dispersion (%)	Composite assets at period end (\$ millions)	Firm assets at period end (\$ billions)
2022	-9.04	-9.54	-13.40	11.54	10.90	10	0.23	8,094.6	247.0
2021	6.16	5.58	3.68	10.69	9.29	7	0.13	7,902.3	296.1
2020	6.29	5.71	7.71	10.97	9.48	7	0.19	6,371.8	239.7
2019	18.53	17.89	18.29	3.99	3.98	7	0.25	6,434.6	209.1
2018	-4.87	-5.40	-3.90	3.92	4.28	9	0.18	4,993.9	176.2
2017	11.99	11.55	11.70	3.28	4.18	10	0.21	6,358.3	174.0
2016	6.25	5.78	5.42	3.37	4.43	7	0.11	4,210.1	155.4
2015	5.60	5.13	5.94	3.28	4.10	7	0.50	3,567.3	140.7
2014	10.43	9.94	9.31	5.05	4.54	= 5</td <td>N/A</td> <td>3,127.5</td> <td>134.6</td>	N/A	3,127.5	134.6
2013	5.42	4.94	-1.45	7.25	5.18	= 5</td <td>N/A</td> <td>2,695.3</td> <td>117.0</td>	N/A	2,695.3	117.0

Current custom benchmark: 60% ICE BofA ML U.S. All Capital Securities Index, 40% ICE BofA USD Contingent Capital Index (CDLR); rebalanced daily.

- 1. Nuveen Asset Management, LLC ("NAM") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Nuveen Asset Management has been independently verified for the periods 01 Jan 1993 through 31 Dec 2021. A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Preferred Securities and Income Institutional composite has had a performance examination for the periods 01 Jan 2007 through 31 Dec 2020. The verification and performance examination reports are available upon request.
- 2. Nuveen Asset Management, LLC ("NAM") is a registered investment adviser under the Investment Advisers Act of 1940, as amended, and a subsidiary of Nuveen, LLC. Registration does not imply a certain level of skill or training. For the purposes of compliance with the Global Investment Performance Standards (GIPS®), the firm is defined as Nuveen Asset Management, LLC. NAM provides investment management services to a broad range of clients on a discretionary basis or non-discretionary basis. NAM offers its services either directly to clients (fee-based "direct- advisory" accounts, fee-based "institutional" accounts and "commission-based" accounts) or through broker-dealer and other financial intermediary programs (fee-based "advisor-sponsored" accounts).
- 3. Prior to 01 Jan 2011, the firm was defined as Nuveen Asset Management for GIPS purposes. The firm was

redefined to encompass the investment management activities of a new investment adviser, NAM. NAM is the successor firm to (1) the portfolio management business of Nuveen Asset Management and (2) the long-term asset management of FAF Advisors, Inc. following an internal reorganization of Nuveen Asset Management and Nuveen Investments, Inc.'s acquisition of the long-term asset management of FAF Advisors, Inc. from U.S. Bank effective on 31 Dec 2010. NAM has complied with the portability requirements of GIPS. Effective 31 Dec 2020, Symphony Asset Management, LLC merged into NAM.

- To receive a list of composite descriptions, pooled fund descriptions for limited distribution pooled funds, and broad distribution pooled funds, please call Ronald Stutes, MD, Perf & Investment Data Mgmt Operations, at (212) 916-4419.
- 5. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- 6. Gross-of-fees performance results include the cost of brokerage commissions, but exclude management and custodial fees and the impact of income taxes. When shown, net-of-fees performance results are calculated using a model fee which is either the highest tier of the applicable fee schedule or the highest fee of any account in the composite, whichever produces a more conservative composite net return. The composite net-of-fees returns are calculated by deducting 1/12th of the top tier of the management fee schedule from the monthly gross composite return.
- 7. All returns represent the reinvestment of income.

# Preferred Securities and Income Institutional – results explanation (cont'd.)

- 8. The composite internal dispersion is the asset-weighted standard deviation of gross annual returns for portfolios in the composite the entire year. The number of accounts represents the number in the composite at year end. Composite dispersion is reported as N/A when information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.
- 9. The composite consists of fully discretionary, fee-paying institutional accounts managed in the Preferred Securities and Income Institutional style. The Preferred Securities and Income Institutional style as to create value primarily through a top-down, quantitative driven process focusing on relative value between industry sectors, while also incorporating bottom-up fundamental credit research analysis. The strategy primarily consists of preferred securities, and invests in both the \$25 par retail market and the \$1000 par institutional market. The strategy allocations are as follows: up to 50% below-investment-grade; up to 20% allocation to other taxable fixed income securities. The strategy focuses on stable and improving credits that NAM believes offers a high level of income. The strategy targets investment-grade credit quality for the overall portfolio but may invest up to 50% in below-investment-grade securities. The strategy is duration-aware, but does not actively seek to add value through duration positioning.
- 10. The composite inception date is 01 Jan 2007; the composite creation date is 23 Nov 2009.
- 11. The composite performance has been achieved at Nuveen Asset Management.
- Beginning 01 Jan 2014 the custom benchmark is 60% ICE BofA ML U.S. All Capital Securities Index / 40% ICE BofA USD Contingent Capital Index. The custom benchmark is rebalanced daily. The BofA Merrill Lynch U.S. All Capital Securities Index is a subset of the BofA Merrill Lynch US Corporate Index including all fixed-to-floating rate, perpetual callable and capital securities. The ICE BofA Merrill Lynch USD Contingent Capital Index tracks the performance of all contingent capital debt publicly issued in the major domestic and Eurobond markets, including investment grade and sub-investment-grade issues Effective 31 Jan 2021, the composite's benchmark was retroactively changed from 01 Jan 2014 to present. The benchmark was changed retroactively to better reflect the management style of the investment strategy. The current benchmark more accurately represents the investable universe of the Nuveen Preferred Securities and Income Institutional strategy since they only invest in USD denominated contingent capital securities and eliminates the potential basis risk from the USD hedge. Prior to 01 Jan 2014, the benchmark is 65% ICE BofA Merrill Lynch U.S. Preferred Stock Fixed Rate Index/35% Bloomberg USD Capital Securities Index, rebalanced monthly. The ICE BofA Merrill Lynch Preferred Stock Fixed Rate Index tracks the performance of fixed rate U.S. Dollar denominated preferred securities issued in the U.S. domestic market. Qualifying securities must be rated investment grade (based on an average of Moody's, S&P, and Fitch credit ratings) and must have an investment grade rated country of risk (based on an average of Moody's, S&P, and Fitch foreign currency long term sovereign debt ratings. Bloomberg USD Capital Securities measures the performance of the U.S. investment-grade, fixed-rate bond market, including government and credit securities, agency mortgage pass-through securities, asset-backed securities and commercial mortgage-backed securities. Benchmark returns are not covered by the report of independent verifiers.
- 13. Portfolios in the composite may invest in derivatives which can include, but are not limited to futures, interest rate swaps, total return swaps, non-U.S. currency swaps, credit default swaps, and options. Reasons for investing in derivatives include, but are not limited to, the following: to gain exposure to or protect against changes in the market, to maintain sufficient liquidity to meet redemption requests, to provide protection against defaults, and to manage exposure to interest rates, credit risks, and foreign currencies. A purchase or sale of a derivative may

- result in certain risk including, but not limited to, losses in excess of the amount invested, unfavorable changes in interest rates, foreign currency risk, illiquidity, and default on the contract by a counterparty. Portfolios in the composite do not borrow money for investment purposes.
- 14. Beginning 01 Jan 2017, the composite no longer has an asset minimum. From 01 Jan 2016 through 31 Dec 2016, the minimum account size for this composite was \$15 million. Prior to 01 Jan 2015, the minimum account size for this composite was \$25 million
- 15. The current annual Preferred Securities and Income Institutional investment strategy management fee schedule is as follows: 0.40% on the first \$50 million, 0.35% on the next \$50 million, 0.30% on the next \$150 million, and negotiated over \$250 million.
- 16. Results are calculated in U.S. dollars
- 17. Interest income and dividends on foreign securities are subject to the corresponding foreign countries' withholding taxes. Capital gains are not subject to country taxation
- 18. The three-year annualized standard deviation measures the variability of the composite and the benchmark over the preceding 36-month period and is calculated using gross returns.
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- 20. Past performance is no guarantee of future results.
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# 7. Appendix



### **Biographies**



Douglas M. Baker, CFA

Portfolio Manager, Head of Preferred Securities Sector Team

Doug Baker is a portfolio manager for Nuveen's global fixed income team and heads the preferred securities sector team. He is a portfolio manager for the Preferred Securities strategies, as well as a co-portfolio manager for the firm's Multi-Sector strategies. Doug is also a member of the Investment Committee, which establishes investment policy for all global fixed income products. He has managed the Nuveen Preferred Securities and Income Fund since its inception in 2006 and the Strategic Income strategy since 2016. Doug also manages the firm's municipal derivatives overlay group, where he is responsible for implementing derivatives-based hedging strategies across the Nuveen municipal bond complex.

Doug joined the firm in 2006 as a vice president and derivatives analyst and later his responsibilities expanded to include portfolio management duties. Prior to Nuveen, he spent three years at Lehman Brothers in institutional fixed income and derivatives sales and five years at Bank of America in corporate and commercial banking.

Doug graduated with a B.S., with honors, in Finance from the University of Illinois and with an M.B.A., with honors, in Finance and Economics from the University of Chicago's Graduate School of Business. Doug holds the CFA designation and is a member of the CFA Institute and the CFA Society of Chicago.



Brenda A. Langenfeld, CFA

Portfolio Manager

Brenda Langenfeld is a portfolio manager for Nuveen's global fixed income team and a member of the preferred securities sector team. She is the lead manager for Nuveen's preferred and income-focused closed-end funds and portfolio manager of the Preferred Securities and Income strategy. Brenda is also co-manager for the Real Asset Income strategy since 2015, which invests in income generating debt and equity securities from both the real estate and infrastructure segments, and in 2020 she became co-manager of the Credit Income strategy. Brenda joined the preferred securities sector team in 2011.

Prior to her portfolio management roles, Brenda was a member of the high-grade credit sector team, responsible for trading corporate bonds.

Previously, she was a member of the securitized debt sector team, trading mortgage-backed securities, asset-backed securities and commercial mortgage-backed securities.

Brenda graduated with a B.B.A. in Finance and International Business from the University of Wisconsin-Madison. She also holds the CFA designation and is a member of the CFA Society of Chicago and the CFA Institute.

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#### **Disclosures**

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Certain preferred securities contain provisions that allow an issuer under certain circumstances to skip or defer distributions. If an account owns a preferred security that is deferring its distributions, an account may be required to report income for tax purposes while it is not receiving income from that security. During periods of declining interest rates, an issuer may exercise its option to prepay principal earlier than scheduled, forcing an account to reinvest in lower yielding securities. During periods of rising interest rates, the average life of certain types of securities may be extended because of slower than expected principal payments. This may lock in a below market interest rate, increase the security's duration and reduce the value of the security.

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